



Dr Adam Mattsson,
Brentford
Cosmetic Dental

A BETTER WAY TO...

finance growth for your medical business

This dentist found the perfect partner to help him build up his surgery over time. And he boosted his Qantas Points along the way.

When Dr Adam Mattsson opened Brentford Cosmetic Dental in Melbourne's Forest Hill during the pandemic, he turned to Credabl, the same consultants who helped him back in 2009 when he launched a business at the height of the GFC.

As medical finance specialists, Credabl understood his vision then and now. "Finance companies, by nature, want you to borrow as much as possible," he says. "But Credabl is after long-term relationships. Its consultants have niche expertise and use different lending criteria to

banks. They have insight into how medical businesses operate and can grow, as well as the risks."

A Qantas Business Rewards member, Mattsson earns 1 Qantas Point for every \$1 he borrows with Credabl and he supercharges his points earning potential even more with an American Express® Qantas Business Rewards Card. He earns enough points for the occasional Business flight and staff gifts. "We upgrade flights to training courses or give trips for special occasions."

If you're a doctor, dentist
or vet you could earn

25,000

BONUS QANTAS POINTS¹¹

for your business when you settle a commercial contract as an existing home loan client with Credabl by 30 June 2022. T&Cs apply.

credabl

A BETTER WAY TO...

organise your insurance

Real estate agent Louis Saba got more than insurance with BizCover – he got the support he needed when starting out.

Louis Saba says there's real estate in his family's DNA. When he opened Harcourts Coburg in Melbourne last April, his sister Ursula joined as senior sales consultant. Another sister assists with the conveyancing.

As Harcourts is Saba's first business, he felt he had a lot to learn. "Do I need professional indemnity? Do I insure the staff?" He phoned a broker but it took weeks to hear back; in that time, he'd seen BizCover on the Qantas Business Rewards site and the company arranged his insurance with no fuss. "They helped me understand exactly what I needed,

everything from shopfront insurance to public indemnity."

The quote was \$1000 cheaper than the broker's and he spent the savings on director's indemnity. "I don't want anything to happen to the business or my staff, especially during a pandemic."

With the Qantas Points he's earned, Saba plans to fly his team to a conference in Queensland. "The points were a reason to go with BizCover but not the main reason. BizCover is now a friend, not just a partner."

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